

# FINANCIAL PLANNING CHECKLIST

Please provide the information below so we can prepare Preliminary Financial Reports a week before the meeting.

1.  MOST RECENT FEDERAL & STATE TAX RETURNS
2.  MOST RECENT PAYSTUBS
3.  CURRENT INCOME: (PAGE 3)
4.  LIVING EXPENSES: (PAGE 4)
5.  FINANCIAL STATEMENT: (PAGE 3)
6.  ESTATE DOCUMENTS: WILLS AND TRUSTS
7.  CURRENT STATEMENTS: INVESTMENTS, MUTUAL FUNDS,  
RETIREMENT PLANS, INSURANCE, ETC.

Feel free to bring any other documents you have that would give us a better picture of your financial position.

If you have estimated social security statements, please bring them.

Make sure to write down your most important questions you would like your financial planner to answer.

We look forward to assisting you with your Financial Planning!

## PERSONAL DATA

Name: \_\_\_\_\_ DOB \_\_\_\_\_

Name: \_\_\_\_\_ DOB \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone Number: \_\_\_\_\_

Husband's Employer: \_\_\_\_\_ email: \_\_\_\_\_

Position: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Years with Co.: \_\_\_\_\_

Wife's Employer: \_\_\_\_\_ email: \_\_\_\_\_

Position: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Years with Co.: \_\_\_\_\_

## CHILDREN'S INFORMATION

Name: \_\_\_\_\_ DOB \_\_\_\_\_

Married: \_\_\_\_\_ Children \_\_\_\_\_

Name: \_\_\_\_\_ DOB \_\_\_\_\_

Married: \_\_\_\_\_ Children \_\_\_\_\_

Name: \_\_\_\_\_ DOB \_\_\_\_\_

Married: \_\_\_\_\_ Children \_\_\_\_\_

Name: \_\_\_\_\_ DOB \_\_\_\_\_

Married: \_\_\_\_\_ Children \_\_\_\_\_

Name: \_\_\_\_\_ DOB \_\_\_\_\_

Married: \_\_\_\_\_ Children \_\_\_\_\_

# NET WORTH STATEMENT

(H) = HUSBAND (W) = WIFE

## ASSETS

## LIABILITIES

Checking Accounts	\$	Home Mortgage Loan Year	
Savings Accounts	\$	Term____ Int. Rate____%	
Savings Bonds	\$	Current Mortgage Balance	\$
Money Market Accounts	\$	Home Equity/2 <sup>nd</sup> Mort	\$
Certificates of Deposit	\$	Car Loans Int. Rate____%	\$
IRAs (H)	\$	Credit Cards	\$
IRAs (W)	\$	Installment Loans	\$
401(k) (H)	\$	Unpaid Taxes	\$
401(k) (W)	\$	Other Loans	\$
Roth IRAs (H)	\$	<b>TOTAL LIABILITIES</b>	\$
Roth IRAs (W)	\$	Total Assets	\$
Pension/Profit-Sharing (H)	\$	Less Liabilities	\$
Pension/Profit-Sharing (W)	\$	<b>NET WORTH</b>	\$
Annuities	\$	<b>INCOME STATEMENT</b>	
Mutual Funds (Non-Retirement)	\$		
Bonds (Non-Retirement)	\$		
Stocks (Non-Retirement)	\$		
Other Securities:	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$	<b>INCOME</b>	
	\$	Salary (H)	\$
	\$	Salary (W)	\$
Home	\$	Pension (H)	\$
Other Real Estate	\$	Pension (W)	\$
Automobile(s)	\$	Rental Income	\$
Personal Property	\$	Commissions (H)	\$
Life Insurance Cash Value (Non-death benefits)	\$	Commissions (W)	\$
Money loaned to others	\$	Social Security (H)	\$
Business/Partnership	\$	Social Security (W)	\$
Other Assets:	\$	Other Income	\$
	\$	Sources:	
	\$		\$
	\$		\$
<b>TOTAL ASSETS</b>	<b>\$</b>	<b>TOTAL INCOME</b>	<b>\$</b>

TOTAL LIFE INSURANCE  
DEATH BENEFITS:

HUSBAND: \_\_\_\_\_

WIFE: \_\_\_\_\_

# CONFIDENTIAL LIVING EXPENSES

**ITEMIZED EXPENSES/ADJUST.      MONTHLY    OR    ANNUAL      NOTES**

Charitable Contributions	\$	\$	
Medical Expenses	\$	\$	
Non-Reimbursed Employee Exp.	\$	\$	
Personal Property Tax	\$	\$	
Real Estate Tax	\$	\$	
Tax Preparation	\$	\$	
Ret. Plan Contributions (H)	\$	\$	
Ret. Plan Contributions (W)	\$	\$	

**LIVING EXPENSES**

Auto Maintenance	\$	\$	
Cable TV/Internet	\$	\$	
Clothing	\$	\$	
Dining Out	\$	\$	
Domestic Help	\$	\$	
Dry Cleaners	\$	\$	
Dues	\$	\$	
Entertainment	\$	\$	
Food and Groceries	\$	\$	
Gasoline	\$	\$	
Gifts/Birthdays	\$	\$	
Home Maintenance	\$	\$	
Household Expenses	\$	\$	
Miscellaneous	\$	\$	
Subscriptions	\$	\$	
Telephone	\$	\$	
Utilities	\$	\$	
Vacation	\$	\$	
Yard Maintenance	\$	\$	

**INSURANCE PAYMENTS**

Auto Insurance	\$	\$	
Disability Insurance	\$	\$	
Homeowners Insurance	\$	\$	
Life Insurance	\$	\$	
Long-Term Care Insurance	\$	\$	
Medical Insurance	\$	\$	
Umbrella Insurance	\$	\$	

**DEBT SERVICE**

Mortgage Payment <small>(Principal &amp; Interest Only)</small>	\$	\$	
Other/Home Equity <small>(Principal &amp; Interest)</small>	\$	\$	
Auto Loan <small>(Principal &amp; Interest)</small>	\$	\$	

<b>TOTALS</b>	\$	\$	
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# PERSONAL GOALS STATEMENT

Rank the following Financial Goals from 1 to 10 in terms of priority for you.  
("1" is your highest priority and "10" is your lowest priority)

- \_\_\_\_\_ Increase my standard of living
- \_\_\_\_\_ Financial independence by Age/Year: \_\_\_\_\_/\_\_\_\_\_
- \_\_\_\_\_ Increase my Net Worth By \_\_\_\_\_%
- \_\_\_\_\_ Reduce my tax burden
- \_\_\_\_\_ Pay for \_\_\_\_\_% of college education for my children
- \_\_\_\_\_ Provide for my family in the event of my (or my spouse's) death
- \_\_\_\_\_ Buy a house \$ \_\_\_\_\_ Cost \$ \_\_\_\_\_ Down Payment
- \_\_\_\_\_ Minimize the cost of Probate and Estate taxes
- \_\_\_\_\_ Control the distribution of assets to my heirs
- \_\_\_\_\_ Plan for Long-Term Nursing Home care

## OTHER GOALS

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What two things about your current financial situation would you change?

- 1) \_\_\_\_\_
- 2) \_\_\_\_\_

**RISK TOLERANCE** (H)  Low Risk  Moderate Risk  High Risk  Speculation  
(W)  Low Risk  Moderate Risk  High Risk  Speculation

**INVESTMENT OBJECTIVE** (H)  Growth  Income  Growth & Income  
(W)  Growth  Income  Growth & Income

How has your wealth been accumulated? (check all that apply):

- Gift  Income from Earnings  Inheritance  Investment proceeds
- Insurance Proceeds  Legal Settlement  Other : \_\_\_\_\_

Is there anything else we should know about you?

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